



# Create. inspire. Lead.

Founded 36 years ago, The AAA School of Advertising has been training the best in the advertising, communication, and marketing industry. AAA's curriculum is designed in collaboration with leading industry professionals, ensuring that students are equipped with the skills and knowledge required to succeed in the industry. Our collaboration with respected bodies such as the International Advertising Association and the Marketing Association of South Africa gives our students legitimacy within the industry beyond the qualification as well as the opportunity to gain practical experience through internships, industry briefs, and real-world projects.

The hands-on experience ensures that graduates are ready to hit the ground running when they enter the workplace.

AAA's close ties to the advertising, communication and marketing industry mean that students have access to a network of industry professionals, including guest lectures, mentorship programmes, and networking events.

This provides them with valuable connections to secure employment and advance their careers.

#### **AAA** overview

AAA School of Advertising was established in 1990 by the AAA (Association of Advertising Agencies), the professional body of the advertising industry, which is now known as the Association for Communication and Advertising (ACA).

The AAA School of Advertising was the official higher education institution for the South African advertising Industry for over 35 years, with campuses in Johannesburg and Cape Town.

#### **Teaching approach**

AAA's approach to teaching focuses on the fundamentals of design, advertising and marketing, while embracing the new technologies and innovations (e.g. digital and mobile media). Students can look forward to working on real briefs found within agencies, providing the much-needed experience of putting theory into practice. Full-time final year students also participate in a four-week internship (Work Integrated Learning) programme to get a first-hand taste of the advertising world.

#### Why AAA?

Whether you're a student who is passionate about the economy, market trends and cultures that influence them. Whether you love languages and have a passion for Art and Drawing, or whether you're looking to transform your interest in the landscape of business including entrepreneurship, brands, and research about human buying-behaviour – AAA has the right programme tailor-made for you to #ShapeTheWorld – all of which are

accredited by the International Advertising Association (IAA), making us the only institution in Africa with this accreditation. AAA lecturers are respected academics. and industry professionals, which results in all students receiving knowledge that is relevant for today's marketing, advertising and design environment. Furthermore, quest speakers and hands-on participation by our teaching experts provides students with the opportunity to interact with, and market themselves among leaders and influential members withing the advertising industry. This priceless opportunity that is made available to all AAA students, more often than not, leads to final year students receiving employment offers even before they write their final exams, or while serving their mandatory internships.

At AAA, we encourage creative exploration throughout our learning process, and our best student work is entered for both local and international awards every year.



































### Work Integrated Learning

Work Integrated learning (WIL) is a key component of the educational program at the AAA School of Advertising. The purpose of WIL is to provide students with practical, hands-on experience in their chosen field of study so that they can develop the skills, knowledge, and confidence necessary to succeed in the workplace. At the AAA School of Advertising, WIL takes many forms, including internships, cooperative education placements, and project-based learning opportunities. These experiences allow students to work alongside industry professionals, gaining real-world experience and applying the theories and concepts they have learned in the classroom. Students are able to develop a range of professional skills, such as communication, problem-solving, teamwork, and time management.



# lman Sydow

"I started my WIL experience at Imbella. I was briefed with tasks I have never done before, and it gave me a chance to learn new parts of marketing in a span of a month. The overall experience was amazing and the environment I was working in showed me the exact kind of company I see myself in."

# Brent Munro

"Working at the internship was a bit of an eye opener. I've learned many things. I n the actual industry you to be very diligent and have meticulous when it comes to capturing a brand image.

Overall, it was very insightful."





# Kajol Bhartu

I would say the courses drew me to AAA because I haven't found another school that offered Art Direction or the specialisations I was interested in. The offering of Art Direction gave me more of a diverse career path, which meant that I could branch out to a lot of different advertising agencies.



# Hloni Sepanya

AAA taught me to dream and action those dreams. My WIL internship experience at Duke taught me how to be a giant and take up even more space – creatively and personally. I enjoyed my time and found the experience to be valuable.

# Hannah Fuller

My internship experience at Imbella was an overall insightful and positive one. The presentation skills gained in campaign activations helped me stand out to my mentors and solidified my confidence.



# Donald Chauke

I enjoyed getting more insight into digital marketing with the AAA. Working as a Senior Brand Consultant has opened my eyes to the rapid growth of marketing, particularly online.



# **Campuses**

The AAA School of Advertising campuses are designed to create an environment that fosters creativity, innovation, and excellence. Each campus has experienced faculty and industry professionals guiding students, and ultra-modern facilities, including well-equipped classrooms, computer labs with the latest iMacs, a free Adobe license that gives access to the full creative software, and design studios that have helped students to produce award winning work.

The campuses also have ample common areas for students to relax, socialise, and collaborate on projects. Whether students choose to study in Johannesburg or Cape Town, each campus is located within the action, surrounded by the best agencies and brands in the business. The locations also create a great student-life balance with malls, cafes, transportation, and the city attraction being just a walking distance away.



# The Marketing Association of South Africa

AAA is a member of the Marketing Association of South Africa (MASA), a group made up of SA's top marketers. Through a variety of initiatives, they promote and support the interaction, growth, and education of marketers. Members are spread out over South Africa and globally.

#### What does this mean for me?

A marketing student that graduates with AAA will receive a professional designation as an Associate Marketer and will be registered as a member of MASA.





AAA is the only academic institution in Africa accredited by the International Advertising Association (IAA). Each qualification is assessed, scored, and benchmarked by the IAA Education Council process. This ensures internationally recognised quality of formal content and teaching as required by the global advertising and communications industry for its students and future young professionals. This means:

- International recognition affording AAA graduates employment globally.
- AAA is represented on the IAA global website giving us global recognition which presents an advantage for all our graduates as that is the platform all global industry brands are a part of.
- Exclusive educational resources to ensure that our students are exposed to all global trends and are being taught relevant skills.
- Access to global industry professionals.
- Award of IAA Certificate of Completion upon graduating.
- Profiling of accredited Academic Experts.
- Promotes industry/academic collaboration.

### Student Industry Showcase

The Student Showcase is an annual event that celebrates the creative work of students. It provides students with an opportunity to display their work to industry professionals, potential employers, loved ones and the public.

The display includes a range of mediums such as print, digital, and experiential advertising campaigns, as well as branding, graphic design, and packaging designs. The highlight of this event is that industry professionals get first choice in providing employment offers to our students during the event.













#### **Qualifications offered**

Bachelor of Arts Honours in Digital Marketing (Online) 1 year (NQF 8) / SAQA ID: 123504
Bachelor of Arts in Marketing Communication 3 years (NQF 7) / SAQA ID: 57638
Bachelor of Arts in Marketing Communication (online) 4 years (NQF 7) / SAQA ID: 57638
Bachelor of Arts in Creative Brand Communication 3 years (NQF 7) / SAQA ID: 117964
Bachelor of Arts in Creative Brand Communication (online) 3 years (NQF 7) / SAQA ID: 57884
Diploma in Marketing Communication 3 years (NQF 6) / SAQA ID: 101940
Diploma in Visual Communication 3 years (NQF 6) / SAQA ID: 109434
Higher Certificate in Marketing Communication (NQF 5) / SAQA ID: 101587
Higher Certificate in Digital Marketing (Online) (NQF 5) / SAQA ID: 17963

#### **Admission requirements**

Applicants are required to have the appropriate combination of recognised NSC (National Senior Certificate) subjects, as well as certain levels of achievement in matric in these subjects, and the required APS points, as illustrated in the table below.

Specific admission requirements by qualifications

Qualification	NQF	Duration	Minimum requirements
BA Honours in Digital Marketing (online)	8	1 years	NSC with Degree endorsement.  APS: 24 if Maths was passed OR 25 if Maths Literacy was passed 50% for English/Language of Instruction. 40% for Maths/Maths Literacy.
BA in Marketing Communication (full-time)			<b>APS:</b> 24 if Maths was passed OR 25 if Maths Literacy was passed. <b>50%</b> for English/Language of Instruction. <b>40%</b> for
BA in Marketing Communication (online)			<b>APS:</b> 24 if Maths was passed OR 25 if Maths Literacy was passed. <b>50%</b> for English/Language of Instruction. <b>40%</b> for
BA in Creative Brand Communication	APS: 24 if Maths was passed 0		NSC with Degree endorsement.  AP\$: 24 if Maths was passed OR 25 if Maths Literacy was passed. 50% for English/Language of Instruction. 40% for Maths/Maths Literacy.
BA in Creative Brand Communication (online)	NSC with Degree endorser APS: 24 if Maths was pass		NSC with Degree endorsement.  APS: 24 if Maths was passed OR 25 if Maths Literacy was passed. 50% for English/Language of Instruction. 40% for Maths/Maths Literacy.
Diploma in Marketing Communication	a in Marketing 6 3 years APS: 20. 60% for English/Li		NSC with Diploma endorsement.  APS: 20. 60% for English/Language of Instruction. Passed Maths/Maths Literacy.
Diploma in Visual Communication	6	3 years	NSC with Diploma endorsement. APS: 20. Passed in Maths/Maths Literacy.
Higher Certificate in Marketing Communication	5	1 year	NSC with Higher Certificate endorsement. APS: 20.50% for English/Language of Instruction. Passed Maths/Maths Literacy.

Higher Certificate in Visual Communication	5	1 year	NSC with Higher Certificate endorsement. APS: 20.50% for English/Language of Instruction. Passed Maths/Maths Literacy.
Higher Certificate in Digital Marketing (online)	5	1 year	NSC with Higher Certificate endorsement. APS: 20.50% for English/Language of Instruction. Passed Maths/Maths Literacy.

APS Scale	7	6	5	4	3	2	1
Percentage	80-100%	70-79%	60-69%	50-59%	40-49%	30-39%	0-29%

Mature Age Exemption: Candidates who have attempted Matric/Grade 12, reached the age of 23 before or during the first year of Registration may be considered for admission. Work experience may also be considered for recognition of prior learning (RPL).

#### RPL, exemptions and applications for credits:

A maximum of up to 50% of the credits of a completed qualification can be transferred to a qualification at the Institution from another institution - however this is at the discretion and therefore can only be authorised by the Dean of the specific Faculty that convenes the programme/qualification that the student is applying for. Please note, no electives or final year modules will be credited.

For more information on our recognition of prior learning policy please **click on the button below**. You will be taken to our policies page on our website.

CLICK HERE



You have greatness within you. At The AAA School of Advertising, our role as creative leaders is to help you unlock and amplify that greatness through expert guidance and mentorship. We want you to become shape shifters - versatile creatives who can adapt, evolve, and excel across every platform and challenge the industry throws at you. You are the fire that will shape the future of the creative industry - and we're here to help you burn brighter.

Nkosiyapha Msomi

Head of Department: Creative Brand Communication

# **Marketing Faculty**

#### **MARKETING COMMUNICATION**

Marketing is the practice of communicating, executing & facilitating an exchange of goods or services between companies and individuals and their customers.

#### **QUALIFICATIONS OFFERED**

Qualification			NQF		Duration	
Higher Certificate In Marketing Communication					1 year	
		1st Year				
Marketing Management 511 & 512		Information Syste	ems 511 & 512	Business Communication 511 & 512		
Business Management 511 & 512		Academic Literac	y 500	Popular	Culture & Ethics 511 & 512	
Basic Numeracy for Marketing 500						
Qualification			NQF		Duration	
Higher Certificate in Digital Marketin	g		5		1 year (online)	
		1st Year				
Digital Marketing 500		Business Information Systems 511 & 512		Consumer Behaviour 500		
Business Management 500		Social Media Marketing 500		E-Commerce 500		
Business Communication 500		Mobile Marketing 500		Search Engine Marketing 500		
Work Integrated Learning 500						
Qualification			NQF		Duration	
Diploma In Marketing Communication			6		3 years	
1st Year		2 <sup>nd</sup> Yea	r		3 <sup>rd</sup> Year	
Business Communication 512 & 512	Mai	rketing Communica	ion 612 & 612	Digital Ma	arketing 631 & 632	
Marketing Management 511 & 512	Mai	arketing Management 621 & 622		Brand Management 631 & 632		
Business Management 511 & 512 Con		onsumer Behaviour 621 & 622		Account Management 631 & 632		
Information Systems 511 & 512 Digit		gital Marketing 621 & 622		Marketing Management 631 & 632		
Popular Culture & Ethics 511 & 512 Marketing		rketing Research 62	keting Research 621 & 622		Work Integrated Learning 600	
Basic Numeracy for Marketing 500	Bus	siness Management 621 & 622		Media Planning & Buying 600		
Academic Literacy 500						

Qualification		NQI	=	Duration		
BA Marketing Communication		7		3 years (contact learning) 4 years (online learning)		
1 <sup>st</sup> Year		2 <sup>nd</sup> Year	3 <sup>rd</sup> Year		4 <sup>th</sup> Year	
Business Communication 511 & 512	Marketi 621 & 63	ing Management 22	Marketing Communication 621 & 622		Marketing & Advertising Planning Process 731 & 732	
Marketing Management 511 & 512	Consumer Behaviour 621 & 622		Digital Marketing 621 & 622		Campaign Activations 731 & 732	
Marketing Research 511 & 512	Statistics for Marketers 600		Business Ethics 621 & 622		Digital Marketing 731 & 732	
Business Management 511 & 512	Information Systems 511 & 512		International Marketing 600		Brand Management 700	
Presentation & Writing Skills 500	Advertising Production600		Media Managem	ent 600	Work Integrated Learning 700	
Fundamentals of Accounting 500						

Qualification	NQF		Duration	
Bachelor of Arts Honours in Digital	8		1 year (online)	
Introduction to Digital Marketing 811	Strategic Digital Marketing 812		Research Report 812	
Brand Building 811	Research Methodology 811		Research Report 812	
Social Media Marketing (Elective) 811	Social Media Analytics 811		Website	and Mobile Marketing 812
Website and Mobile Analytics 812				

#### **Career Possibilities**

- Brand Management
- Media Management
- Strategic Account Management
- Digital Marketer
- Marketing Executive
- Advertising Executive

- Advertising Account Executive
- Web Content Executive • Public Relations Executive
- Social Media Executive
- Digital Marketing Manager
- Social Media Manager

- Content Strategist
- Copywriter
- SEO Specialist
- Email Marketing Specialist
- Fulltime Freelance

# Creative Faculty

#### **CREATIVE BRAND COMMUNICATION**

Creativity is the art of solving problems with ideas and executions that connect with people to change their thinking and behaviour.

#### **QUALIFICATIONS OFFERED**

Qualification	NQF		Duration	
Higher Certificate In Visual Commu	5		1 year	
	1st Y	ear		
Business Management 500	Creative Ideation and Innovation 500			nentals of e Craft 500
Art Direction 511 & 512	Graphic Design 5	11 & 512	Digital	Media 500
Visual Culture 500	Marketing Manag	gement 500		

Qualification	NQF		Duration	
Diploma In Visual Communication		6		3 years
1st Year	2 <sup>nd</sup> \	/ear		3 <sup>rd</sup> Year
Typography 511 & 512	Marketing Manag 621 & 622	gement	Interactive Design 631 & 632	
Drawing 500	Photography 500	)	Digital	Marketing 631 & 632
Marketing Management 500	Consumer Behav	iour 600	Creative Business Practice 631 & 632	
Graphic Design 511 & 512	Print Production	500	Art Dir 631 & 6	rection (Elective) 532
Digital Media 500	Digital Media 521	& 512	Graphi 631 & d	ic Design (Elective) 532
Visual Culture 500	Art Direction (Ele	ective) 621 & 622	Work E	Based Learning 631 & 632
Art Direction 511 & 512	Graphic Design ( 621 & 622	Elective)		
	Industry Practice			

Qualification	NQF	Duration
BA Creative Brand Communication	7	3 years (contact or online learning)

1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year
Fundamentals of Creative Craft 500	Digital Media 521 & 522	Campaign Activations 731 & 732
Digital Media 500	Photography 500	Research 700
Marketing Management 500	Consumer Behaviour 600	Graphic Design (Elective) 731 & 732
Visual Culture 500	Industry Practice 600	Art Direction (Elective) 731 & 732
Creative Ideation and Innovation 500	Marketing Communication in Multicultural Markets 600	Copywriting (Elective) 731 & 732
Copywriting (Elective) 511 & 512	Graphic Design (Elective) 621 & 622	Work Integrated Learning 700
Applied Writing (Elective) 511 & 512	Art Direction (Elective) 621 & 622	
Graphic Design (Elective) 511 & 512	Copywriting (Elective) 621 & 622	
Art Direction (Elective) 511 & 512		

#### **Career Possibilities**

- User Experience Designer
- Social Media Content Creator
- Art Director
- Creative Director

- Graphic Designer
- Copywriter
- Influencer
- Illustrator

# Join our online community



Instagram



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IN LinkedIn

# Awards LOERIES FINALISTS

**01. Our Dirty Little Secret**Zoe Jade Flanegan



#### **LOERIES FINALISTS**

03. Awungshoote

Thato Bodigelo, Ostsile Mangope





**02. I Don't Need A Man** Anna Sophia Dekker

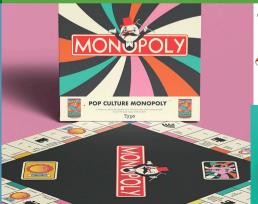


**04. Novelty Design**Teagan de Vries



LOERIES BRONZE WINNER







#### **Awards PENDORING AWARD FINALISTS**

01. An Eternal Healing Peter Maluleke



#### **PENDORING AWARD FINALISTS**

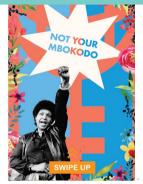
03. Not your Mbokodo

Lehlohonolo Sepanya, Peter Maluleke & Thato Bodigelo





Mosadi o tshwara thipa ka bogaleng In an ideal world, women wouldn't have to.







TRANSI ATIONS







02. Dag vol Jazz Ashleigh Templeton











# Shape Shifters Alumni

Here's what our Shape Shifters had to say about how AAA prepared them for work:



I'm happy. AAA campaign activations taught me how to position the brand in the marketplace whilst managing the brand's image and reputation over time. This has led me to success in my current position.



Junior Community Manager, Brand Influence



One of your degree's most insightful and valuable experiences will be campaign activations. I really see the value now that I am working

# **Iman**

Junior Account Executive, Hello FCB



All those mock presentations we had to do at AAA are coming in handy when I'm presenting at work or to a client. It really helped with my delivery skills.

### Interested in becoming a dynamic worldly creative or a marketing generalist/specialist?

Fill out your information below and start your journey with AAA today!

#### **LEAVE YOUR DETAILS BELOW:**

Name	
School name	
Grade ————————————————————————————————————	
Cellphone number	
Parents name	
Parents cellphone —	
Parents email	
Study choice (circle one)	
Marketing Communication	Creative Brand Communication

Once completed return to one of our AAA representatives.











# Chat to us via whatsapp

Johannesburg, Bryanston Campus: 076 480 7749 Cape Town, Long Street Campus: 082 7749 471

#### **JOHANNESBURG**

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